

ACCESSING LAI-PREP AT STRUT

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AGENDA

Introduction

My Background

LAI-PrEP & Data

Best Practices: Access, Retention, Referrals

Successes

Challenges

Questions?



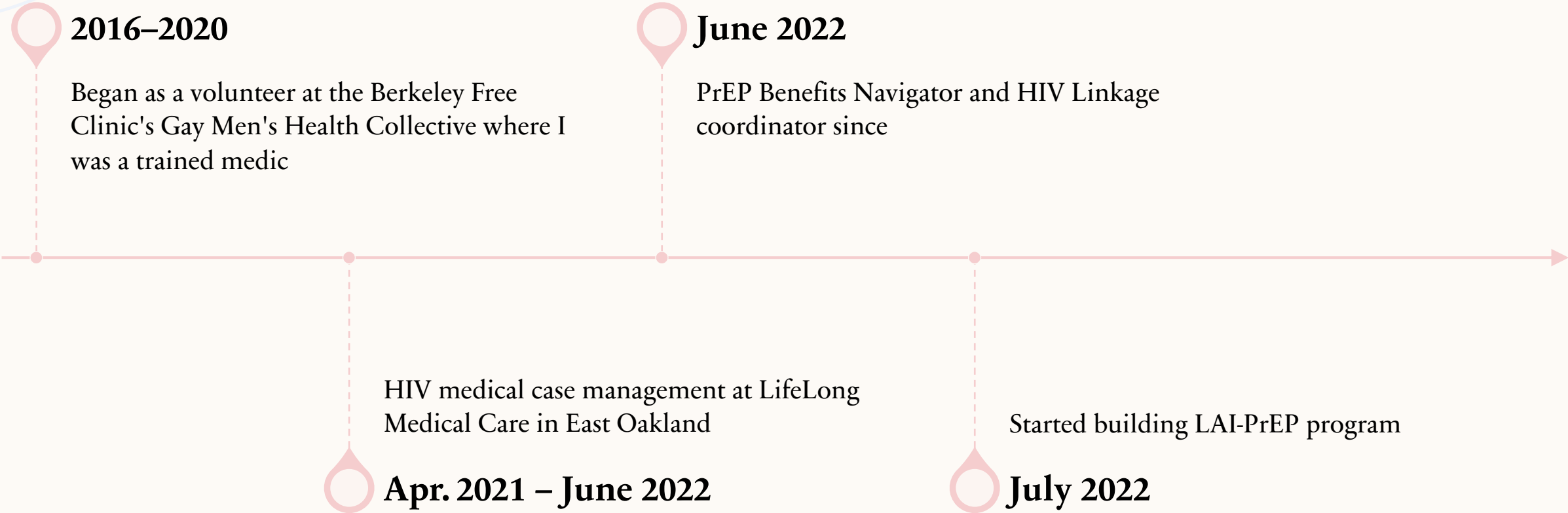
INTRODUCTION TO STRUT

The Magnet Clinic at Strut offers PrEP and PEP services, drop-in sexual health testing and services, gender affirming care, HIV linkage and health/benefits navigation—all services are free!

We serve clients of all insurance statuses and have a focus on priority population communities

We see hundreds of clients a week and currently have ~2,500 people in our program who are accessing oral PrEP

MY BACKGROUND



LAI-PREP AT STRUT: A TIMELINE

- Began offering LAI-PrEP to clients in June 2022, initially with one test client
 - Client was privately insured, no clear pathway for coverage
 - Took over 6 months to finalize coverage for this initial client
 - Covered under medical benefit, pharmacy, FRM, and myself were unfamiliar with how to proceed
- Continued to enroll privately insurance clients, worked with our FRM to determine how to cover and where to fill LAI-PrEP
 - Private insurance proved to be a huge barrier, particularly in 2022
 - Pharmacies and insurances had not yet caught up to the new process of covering Apretude

CURRENT LANDSCAPE

Shifted our metrics to align with our goals/values of prioritizing marginalized communities with lack of access to PrEP/healthcare

Prioritizing clients uninsured or on Medicaid

- There are far fewer options for accessing LAI-PrEP when not privately insured

Prioritizing clients who are Black, Latinx, trans, <24 y/o

Capacity to see 100 clients total, while also referring clients to other providers to establish care

Formed a relationship with St. Mary's clinic to refer clients with insurance barriers or due to capacity issues

Continuing to build referral network, private doctors and ASOCs



SOME DATA

Insurance statuses, demographics,
discontinuations

CURRENT METRICS

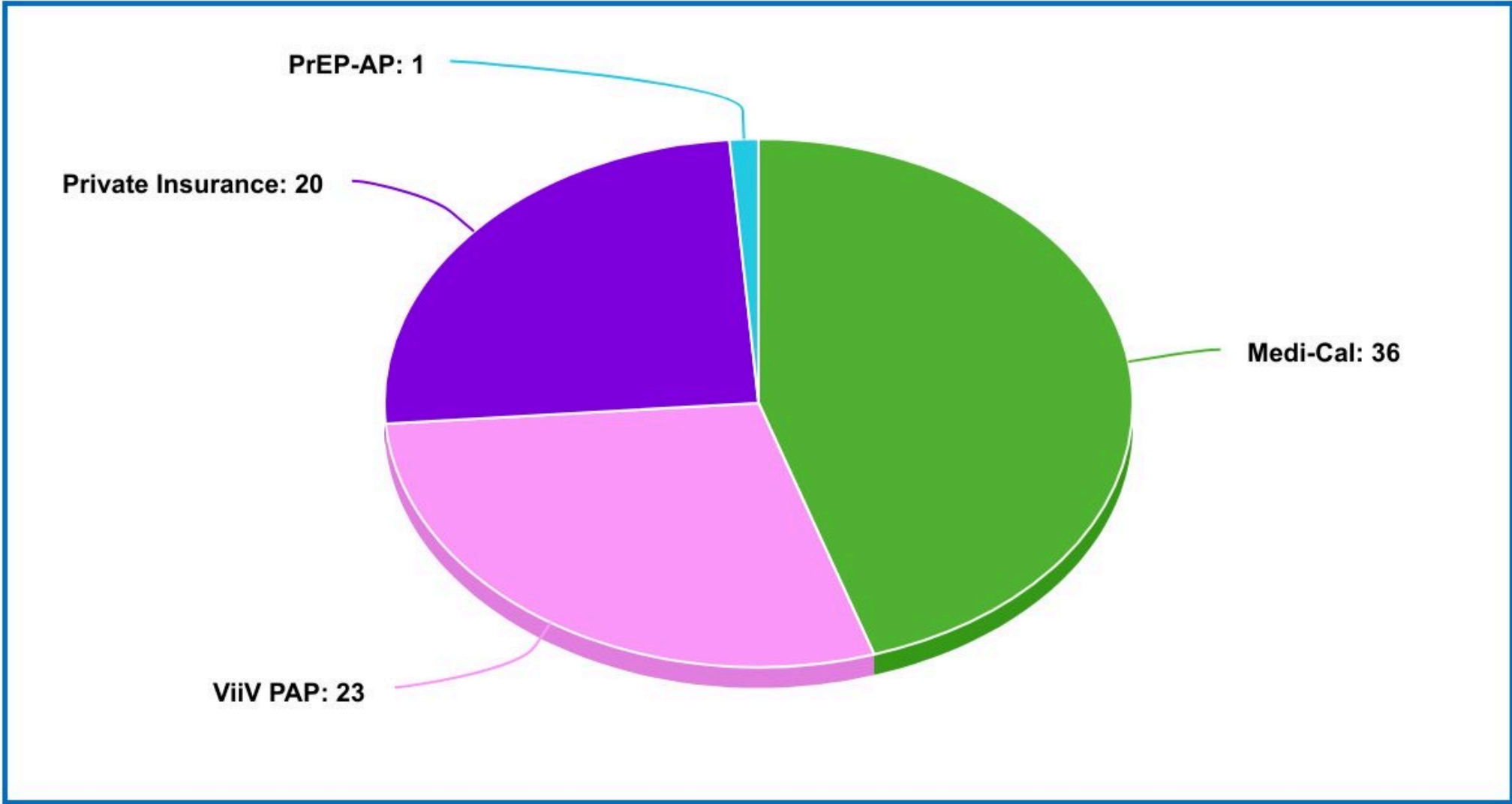
Capacity for 100 total clients, re-evaluate once we reach 100 total active clients

80 active clients

29 discontinued

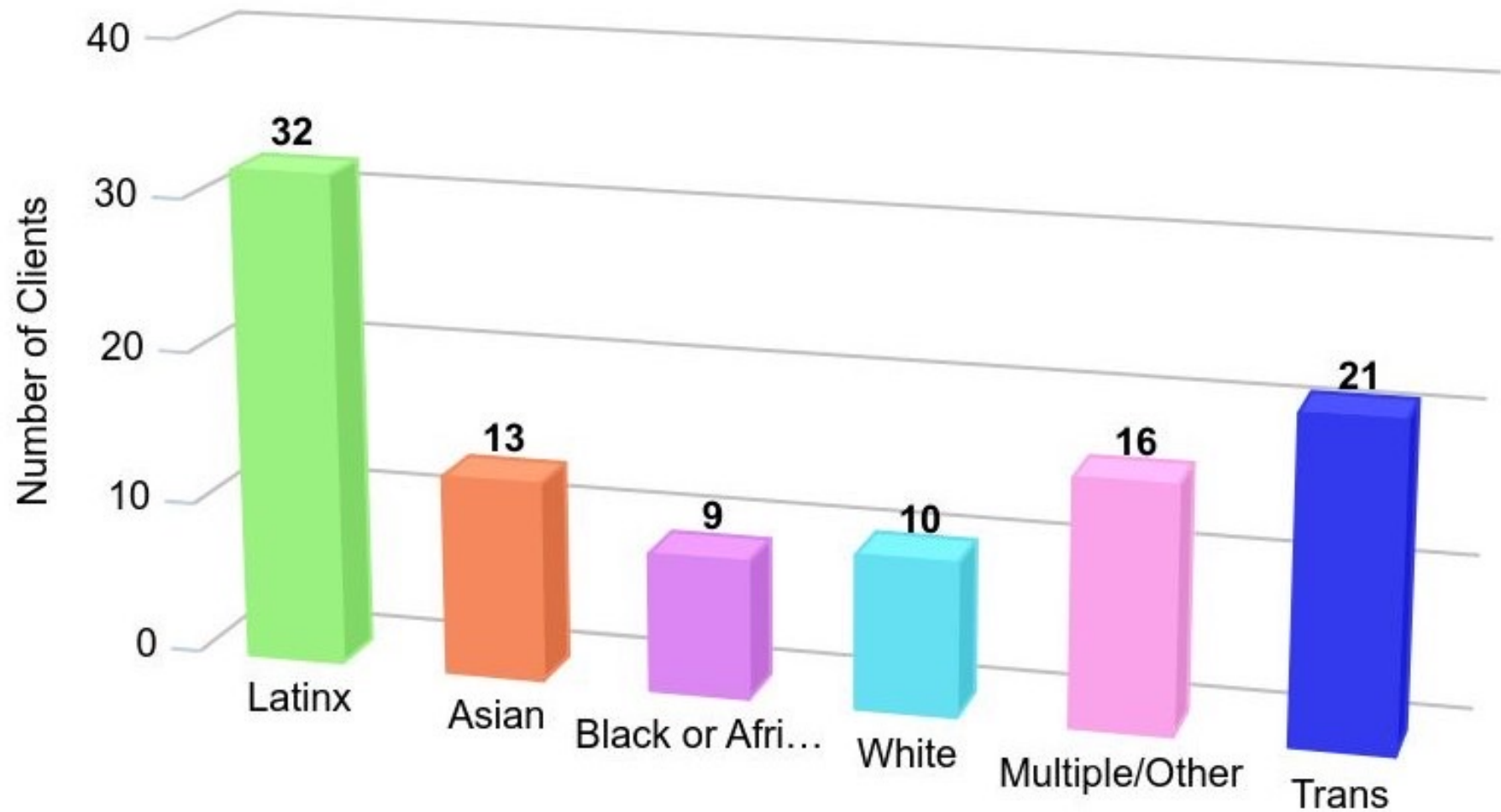
20+ referred to St. Mary's, Kaiser, or Sutter Health

Insurance Status of all LAI-PrEP Clients



Medi-Cal ViiV PAP Private Insurance PrEP-AP

DEMOGRAPHIC DATA



DISCONTINUATIONS



Majority due to a change in insurance, or moving out of SF



Included in discontinuation data is individuals who never received their first injection and opted to stay on oral PrEP



2 clients discontinued due to side effects – injection site pain



Nursing team is notified whenever a client is outside of the window period to receive their injection or switching to oral PrEP

BEST PRACTICES

- Determine insurance coverage prior to sending out Rx
 - utilize ViiV's benefits verification application
- Connect with your Field Reimbursement Manager to help navigate any complex insurance issues
- Establish a point of contact with ViiV's BV and PAP team
- Utilize functions in EMR to post-date tasks so you know when to order refills
- Call clients same or next day when they miss an injection appointment
- Use EMR data to maintain a list of active patients
- Know where you can refer clients you are unable to accommodate
 - St Mary's Clinic, PCPs, Alternative Sites of Care (Option care)

A NOTE ON PHARMACIES

- Apretude is filled through a **Limited Distribution Network**, meaning a select number of pharmacies are filling and distributing the medication
- Form a relationship with a **local specialty pharmacy** for those insured with Medi-Cal
- All 36 of our Medi-Cal clients fill their prescription at Walgreens Specialty
- Streamlined process to refill and pick up prescriptions
 - We provide a list every week with all pertinent patient information and injection dates
 - Pick up all prescriptions the following week
 - Pharmacy can help resolve any insurance discrepancies
- Some specialty pharmacies have **dedicated Apretude teams**
- Have a system to **order refills in batches**, account for pharmacies take a longer time to process and ship

SUCCESSSES

- Grew our program significantly, enrolling only a few people in the first 6-8 months to 80 total
- Waitlist significantly reduced, greatly decreased wait time from initial inquiry to injection date
- Offered 3 same day starts for Medi-Cal clients
- Found pathways to connect clients to care where insurance was a barrier
- Clear understanding of pharmacy vs medical benefits
- Streamlined Rx refill process to cut down on admin time
- Clients with missed injections either rescheduled or switched to oral PrEP
- Restarted clients who were LTFU
- Utilized PrEP-AP for Rx coverage for the first time

CHALLENGES

- Patient's insurance medical coverage attempting to bill under pharmacy benefit
 - Medical plans will often push back assume that Apretude is covered under a pharmacy benefit
 - Tip: Provide J-Code and request any insurance-specific documents that may be needed
 - For PA's or request to bill under medical benefit, include BI with any documents you are sending over
- Contracted specialty pharmacy is not included in the limited distribution network
 - Tip: Call the PBM/medical coverage benefit to see if there is a secondary specialty pharmacy designated
 - If no designated secondary pharmacy, request that the PBM/medical coverage benefit make an override/exemption to add a secondary specialty pharmacy

THANK YOU! QUESTIONS?

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